

## Wihlborgs market leader in growth

**Result for the period amounts to SEK 445 million (505), corresponding to earnings per share of SEK 5.79 (6.57)**

**Rental income increased by 3.0 per cent to SEK 1,125 million (1,092)**

**Operating surplus increased by 4.1 per cent to SEK 832 million (799)**

**Income from property management increased by 3.1 per cent to SEK 527 million (511)**

### Group key figures, SEKm

|                          | 2012<br>Jul-Sep | 2011<br>Jul-Sep | 2012<br>Jan-Sep | 2011<br>Jan-Sep |
|--------------------------|-----------------|-----------------|-----------------|-----------------|
| Rental income            | 372             | 365             | 1,125           | 1,092           |
| Operating surplus        | 282             | 274             | 832             | 799             |
| Income profit management | 180             | 176             | 527             | 511             |
| Changes in value         | -146            | -27             | 63              | 136             |
| Result for the period    | 28              | 116             | 445             | 505             |
| Earnings per share, SEK  | 0.36            | 1.51            | 5.79            | 6.57            |
| Surplus ratio, %         | 76              | 75              | 74              | 73              |
| Equity/assets ratio, %   | 28.7            | 30.6            | 28.7            | 30.6            |
| Occupancy rate, %        | 92              | 93              | 92              | 93              |

Wihlborgs is the leading property company in the Öresund region, owning properties with a total market value of SEK 19.4 billion. The lettable space totals 1.4 million square metres, with a total rental value of SEK 1.7 billion. The property portfolio consists primarily of commercial premises. The company is quoted on the Mid Cap list of the OMX Nordic Exchange.

## Business concept

Focusing on successful sub-markets in the Öresund region, Wihlborgs shall own, manage and develop commercial properties.

## Objective

Wihlborgs shall be the leading, most profitable property company in the Öresund market.

## Financial targets

- A return on equity that exceeds the risk-free interest rate by no less than six percentage points
- An equity/assets ratio no less than 30 per cent
- An interest coverage ratio of no less than 2.0
- The loan-to-value ratio is not to exceed 60 per cent

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## Financial information 2013

Year end report Jan - Dec **5 February 2013**

Interim report Jan - Mar **23 April 2013**

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**Photographer** Stefan Larsson.

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Wihlborgs reports that positive growth in net rental yield continued in the Öresund region, despite slightly lower demand and increased inertia in letting processes, reflecting the strong growth in employment that we have witnessed in recent years. The slight fall in demand is explained by slowing in the growth of employment to more or less zero this year, according to Öresundsinstitutet's September forecast. The trend is expected to resume an upward path in 2013, which will contribute to driving up demand. Growth in employment has proved to be stronger in Skåne than in Sweden as a whole in recent years, and according to the institute's forecast this trend will remain in 2012 and 2013. After a number of years of negative growth in employment, the trend is also expected to turn upward in Själland in 2013, suggesting that the rental market has bottomed out there.

# Income, expenses and profits, Jan-Sep 2012

Comparative figures for income statement items relate to values for the corresponding period 2011 and balance sheet items as of 31-12-2011.

## Rental income

Rental income was SEK 1,125 million (1,092). This figure includes SEK 5 million (7) relating to the final settlement for 2011 in respect of additional charges. It also includes SEK 8 million (17) relating to premature cancellation of rental contracts.

Other increases in rental income are attributable to property acquisitions, renegotiations, new lettings and indexation in contracts. The total growth in rental income was 3.0 per cent compared with 2011. Adjusted for non-recurring income in the 3rd quarter, the increase was 4.0 percent.

The occupancy rate for managed properties was 92 per cent, i.e. unchanged since the year-end.

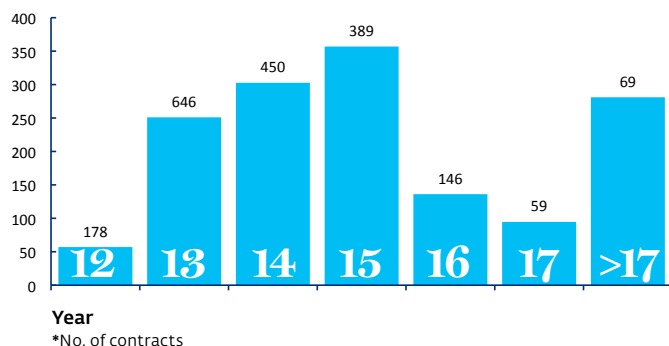
During the period new rental agreements were signed on a full-year basis totalling SEK 120 million (150). Notices to terminate lease agreements during the year totalled SEK 90 million (87). Net leasing totalling SEK 30 million (63).



Head of Customer Relations Hans Andersson and Property Management Executive Lennart Jönsson at the Capital Market Day in Båstad.

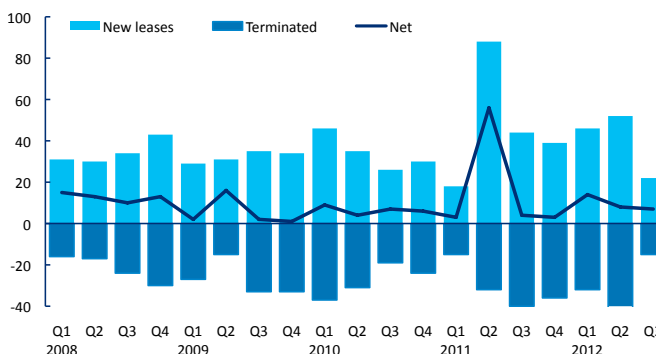
## Terms of Wihlborgs' rental contracts per 30 Sep 2012

Rental value, SEKm



## Net rental surplus

SEKm



## Property costs

Total property costs amounted to SEK 293 million (293). Despite a larger volume, management costs have not been affected and remains stable, which can be explained by a milder winter than usual. The historical summary at the bottom of page 13 illustrates how costs vary over the different quarters of the year.

## Operating surplus

The operating surplus was SEK 832 million (799), with a surplus ratio of 74 per cent (73).

## Central administration

The costs for central administration were SEK 26 million (26).

## Financial income and expenses

Net interest totalled SEK -279 million (-262), of which interest income represented SEK 5 million (6).

Interest costs for the period is SEK 284 million (268). Higher interest costs resulted from a higher loan liability. The average interest rate was somewhat lower than in the preceding year. The average interest rate including costs for credit agreements is 3.47 per cent (3.57).

## Investment profits

Income from management property, i.e. the profit before value changes and taxes, totalled SEK 527 million (511).

## Pre-tax profit

The pre-tax profit was SEK 590 million (647).

## Profit after taxes

The profit after taxes was SEK 445 million (505).

The government's budget proposals included a reduction in corporation tax from 26.3 percent to 22 percent, effective from January 2013. Riksdagen's decision is expected in December, and will require recalculation of the deferred tax liability. As a result, a major non-recurring income item will arise in Q4 2012.

### RESULTS

| SEK million                     | 2012<br>Jan-Sep<br>9 months | 2011<br>Jan-Sep<br>9 months |
|---------------------------------|-----------------------------|-----------------------------|
| Income from property management | 527                         | 511                         |
| Pre-tax profit for the period   | 590                         | 647                         |
| Profit for the period           | 445                         | 505                         |
| PER SHARE, SEK                  |                             |                             |
| Income from property management | 6.86                        | 6.65                        |
| Pre-tax profit for the period   | 7.68                        | 8.42                        |
| Profit for the period           | 5.79                        | 6.57                        |
|                                 | 30-09-2012                  | 30-09-2011                  |
| Equity I (26.3% deferred tax)   | 74.94                       | 70.83                       |
| Equity II (0% deferred tax)     | 95.76                       | 89.54                       |



Pär Nuder, Former Member of Parliament, and Erik Paulsson, Wihlborgs' Chairman of the Board, performed together during the CMD in Båstad.



# Assets

## Property portfolio as of 30 September 2012

The summaries below are based on Wihlborgs' property portfolio as of 30 September 2012. Rental income relates to contracted rental income on an annual basis as of 1 October 2012.

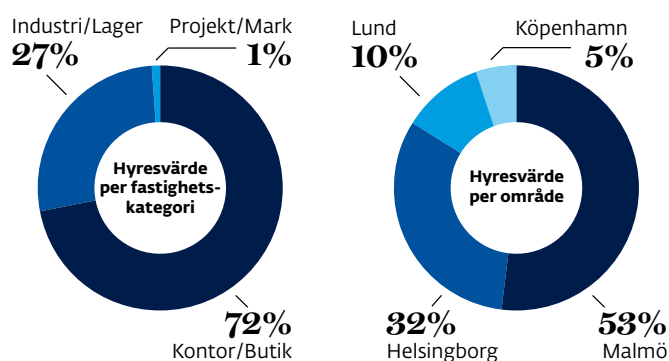
The surplus ratio is based on the properties' earning capacity on an annual basis based on rental income for October 2012, operating and maintenance costs, property administration on a rolling twelve-month basis, property tax and leasehold rent.

Wihlborgs' property portfolio consists of commercial properties in the Öresund region, located in Malmö, Helsingborg, Lund and Copenhagen. The property portfolio 30 Sep 2012 consisted of 250 properties with a lettable area of approx. 1,411, 000 m<sup>2</sup>.

Fifteen of the properties are leasehold rights. The properties' book value was SEK 19,400 million, which corresponds to the estimated market value. The total rental value was SEK 1,657 million and the contracted rental income on annual basis SEK 1,520 million.

The financial occupancy rate for office properties was 94 per cent and for warehouse properties 88 per cent. The properties in Malmö and Helsingborg accounted for 85 per cent of total rental value and 81 per cent of properties' book value. The rental value of office and retail properties together with industrial and warehouse was 72 and 27 per cent respectively of the total rental value.

The surplus ratio from managed properties, excluding property administration, is SEK 1,160 million which with a book value of SEK 17,947 million corresponds to a current yield of 6.5 per cent. Broken down by property category, this is 6.1 per cent for office/retail and 8.0 per cent for industry/warehouse.



Capital Market Day was held at Hotel Skansen in Båstad.

### DISTRIBUTION OF LETTABLE SPACE PER AREA AND PROPERTY CATEGORY

| Area                 | Office, sq.m.  | Retail, sq.m. | Industry/Wareh., sq.m. | Education/Care, sq.m. | Other, sq.m.        | Total, sq.m.     | Proportion, % |
|----------------------|----------------|---------------|------------------------|-----------------------|---------------------|------------------|---------------|
| Malmö                | 288,908        | 32,955        | 241,686                | 48,756                | 24,129 <sup>1</sup> | 636,433          | 45            |
| Helsingborg          | 154,082        | 57,109        | 265,753                | 19,592                | 27,479 <sup>2</sup> | 524,014          | 37            |
| Lund                 | 83,800         | 9,848         | 29,221                 | 5,122                 | 420                 | 128,411          | 9             |
| Copenhagen           | 80,133         | 0             | 30,359                 | 0                     | 11,626              | 122,118          | 9             |
| <b>Total</b>         | <b>606,922</b> | <b>99,911</b> | <b>567,019</b>         | <b>73,470</b>         | <b>63,654</b>       | <b>1,410,976</b> | <b>100</b>    |
| <b>Proportion, %</b> | <b>43</b>      | <b>7</b>      | <b>40</b>              | <b>5</b>              | <b>5</b>            | <b>100</b>       |               |

<sup>1</sup> Including 10,275 sq.m. hotel in Malmö.

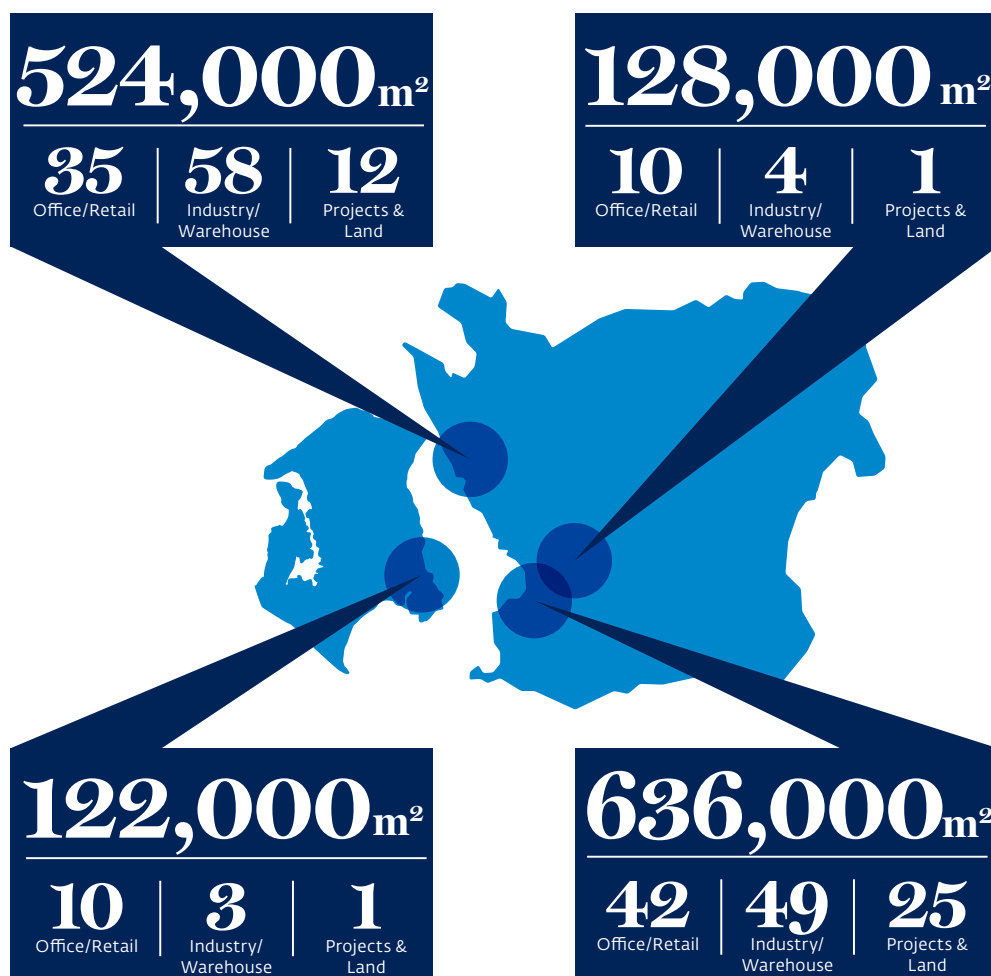
<sup>2</sup> Including 5,390 sq.m. residential and 13,158 sq.m. hotel in Helsingborg.

**DISTRIBUTION PER CATEGORY WITHIN EACH AREA**

| Area/<br>property category                     | Number of<br>properties | Area,<br>'000 m <sup>2</sup> . | Book<br>value,<br>SEKm | Rental<br>value,<br>SEKm | Rental<br>value,<br>SEK/m <sup>2</sup> | Financial<br>occupancy<br>rate, % | Rental<br>income,<br>SEKm | Operating<br>surplus incl.<br>property-<br>admin., SEKm | Surplus<br>ratio<br>% | Operating<br>surplus excl.<br>property-<br>admin., SEKm | Direct return<br>excl.<br>property-<br>admin., % |
|------------------------------------------------|-------------------------|--------------------------------|------------------------|--------------------------|----------------------------------------|-----------------------------------|---------------------------|---------------------------------------------------------|-----------------------|---------------------------------------------------------|--------------------------------------------------|
| <b>MALMÖ</b>                                   |                         |                                |                        |                          |                                        |                                   |                           |                                                         |                       |                                                         |                                                  |
| Office/Retail                                  | 42                      | 381                            | 8,601                  | 695                      | 1,824                                  | 95                                | 662                       | 498                                                     | 75                    | 518                                                     | 6.0                                              |
| Industry/Warehouse                             | 49                      | 238                            | 1,497                  | 180                      | 755                                    | 89                                | 159                       | 110                                                     | 69                    | 117                                                     | 7.8                                              |
| Projects & Land                                | 25                      | 17                             | 602                    | 8                        | 445                                    | 35                                | 3                         | -1                                                      | -                     | 0                                                       | -                                                |
| <b>Total Malmö</b>                             | <b>116</b>              | <b>636</b>                     | <b>10,699</b>          | <b>883</b>               | <b>1,387</b>                           | <b>93</b>                         | <b>824</b>                | <b>607</b>                                              | <b>74</b>             | <b>634</b>                                              | <b>5.9</b>                                       |
| <b>HELSINGBORG</b>                             |                         |                                |                        |                          |                                        |                                   |                           |                                                         |                       |                                                         |                                                  |
| Office/Retail                                  | 35                      | 179                            | 3,050                  | 280                      | 1,560                                  | 96                                | 268                       | 192                                                     | 72                    | 200                                                     | 6.6                                              |
| Industry/Warehouse                             | 58                      | 338                            | 1,926                  | 242                      | 716                                    | 88                                | 212                       | 148                                                     | 70                    | 158                                                     | 8.2                                              |
| Projects & Land                                | 12                      | 7                              | 69                     | 3                        | 361                                    | 24                                | 1                         | -1                                                      | -                     | -1                                                      | -                                                |
| <b>Total Helsingborg</b>                       | <b>105</b>              | <b>524</b>                     | <b>5,045</b>           | <b>524</b>               | <b>1,000</b>                           | <b>92</b>                         | <b>481</b>                | <b>339</b>                                              | <b>70</b>             | <b>358</b>                                              | <b>7.1</b>                                       |
| <b>LUND</b>                                    |                         |                                |                        |                          |                                        |                                   |                           |                                                         |                       |                                                         |                                                  |
| Office/Retail                                  | 10                      | 90                             | 1,636                  | 155                      | 1,722                                  | 86                                | 134                       | 92                                                      | 69                    | 100                                                     | 6.1                                              |
| Industry/Warehouse                             | 4                       | 21                             | 125                    | 15                       | 700                                    | 87                                | 13                        | 11                                                      | 83                    | 11                                                      | 9.1                                              |
| Projects & Land                                | 1                       | 17                             | 737                    | -                        | -                                      | -                                 | -                         | -1                                                      | -                     | -1                                                      | -                                                |
| <b>Total Lund</b>                              | <b>15</b>               | <b>128</b>                     | <b>2,499</b>           | <b>170</b>               | <b>1,323</b>                           | <b>86</b>                         | <b>147</b>                | <b>102</b>                                              | <b>70</b>             | <b>111</b>                                              | <b>4.4</b>                                       |
| <b>COPENHAGEN</b>                              |                         |                                |                        |                          |                                        |                                   |                           |                                                         |                       |                                                         |                                                  |
| Office/Retail                                  | 10                      | 102                            | 1,008                  | 72                       | 709                                    | 83                                | 60                        | 45                                                      | 75                    | 48                                                      | 4.8                                              |
| Industry/Warehouse                             | 3                       | 20                             | 104                    | 8                        | 418                                    | 100                               | 8                         | 7                                                       | 84                    | 8                                                       | 7.2                                              |
| Projects & Land                                | 1                       | 0                              | 44                     | -                        | -                                      | -                                 | -                         | -                                                       | -                     | -                                                       | -                                                |
| <b>Total Copenhagen</b>                        | <b>14</b>               | <b>122</b>                     | <b>1,156</b>           | <b>81</b>                | <b>661</b>                             | <b>85</b>                         | <b>68</b>                 | <b>52</b>                                               | <b>76</b>             | <b>56</b>                                               | <b>4.8</b>                                       |
| <b>Total Wihlborgs</b>                         | <b>250</b>              | <b>1,411</b>                   | <b>19,400</b>          | <b>1,657</b>             | <b>1,175</b>                           | <b>92</b>                         | <b>1,520</b>              | <b>1,100</b>                                            | <b>72</b>             | <b>1,158</b>                                            | <b>6.0</b>                                       |
| <b>Total excluding<br/>projects &amp; land</b> | <b>211</b>              | <b>1,370</b>                   | <b>17,947</b>          | <b>1,647</b>             | <b>1,202</b>                           | <b>92</b>                         | <b>1,517</b>              | <b>1,102</b>                                            | <b>73</b>             | <b>1,160</b>                                            | <b>6.5</b>                                       |



Lennart Ekdal from TV4 interviewed Chairman Erik Paulsson and the audience had a chance to ask questions.



## Property transactions

During the period, Wihlborgs acquired five properties for SEK 594 million. Three properties was sold for a total of SEK 74 million.

### PROPERTY ACQUISITIONS AND SALES JANUARI–SEPTEMBER 2012

| Quarter                          | Property                | Municipality | Management area | Category           | Area m²       | Price, SEKm | Operating surplus 2012, SEKm <sup>1</sup> |
|----------------------------------|-------------------------|--------------|-----------------|--------------------|---------------|-------------|-------------------------------------------|
| 1                                | Rubinen 1               | Helsingborg  | Berga           | Projects & Land    | 0             | -           | -                                         |
| 2                                | Bunkagården Västra 8    | Helsingborg  | South           | Industry/Warehouse | 10,400        | -           | -                                         |
|                                  | Literbuen 6-18          | Copenhagen   | Ballerup        | Office/Retail      | 12,000        | -           | -                                         |
| 3                                | S:t Jörgen 21           | Malmö        | Centre          | Office/Retail      | 11,400        | -           | -                                         |
|                                  | Bunkagården Mellersta 1 | Helsingborg  | South           | Industry/Warehouse | 2,500         | -           | -                                         |
| <b>Acquisitions Jan-Sep 2012</b> |                         |              |                 |                    | <b>36,300</b> | <b>594</b>  | <b>6.3</b>                                |
| 1                                | Nils 24                 | Malmö        | Centre          | Projects & Land    | 0             | -           | -                                         |
| 3                                | Virket 2                | Lund         | Centre          | Office/Retail      | 1,780         | -           | -                                         |
|                                  | Vasekær 9 (part of)     | Copenhagen   | Herlev          | Industry/Warehouse | 3,687         | -           | -                                         |
| <b>Sales Jan-Sep 2012</b>        |                         |              |                 |                    | <b>5,467</b>  | <b>74</b>   | <b>0.8</b>                                |

<sup>1</sup> Operating surplus from properties acquired and sold that are included in the results for the period



## Value changes in properties

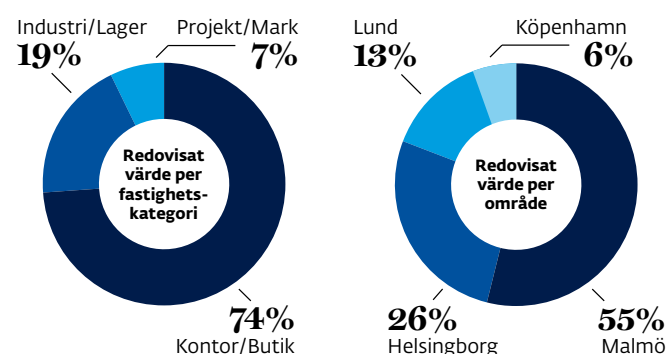
The valuation as of 30-09-2012 was undertaken internally and resulted in the value of properties increasing by SEK 133 million (343). The majority of value changes is attributable to projects in progress.

As of 30 September 2012 the book value of the properties is SEK 19,400 million.

The direct return from office/retail is 6,1 per cent and industry/warehouse 8,0 per cent.

### CHANGE IN BOOK VALUE OF PROPERTIES

| Change                       | Group total, SEKm |
|------------------------------|-------------------|
| Book value 1 January 2012    | 18,046            |
| Acquisitions                 | 594               |
| Investments                  | 768               |
| Properties sold              | -74               |
| Change in value              | -133              |
| Currency translations        | -67               |
| Book value 30 September 2012 | 19,400            |



## Investments and projects in progress

There were investments in the property portfolio to the order of SEK 768 million.

Authorised investments in ongoing projects in progress totalled SEK 1 495 million, of which SEK 726 million was invested as of 30 September 2012. The largest ongoing project is the new construction and renovation of the Landsdomaren property in Lund for Psychiatry Skåne. Investment totals SEK 730 million, including land acquisition SEK 895 million, and involves 30,000 m<sup>2</sup> of lettable area.

## Liquid assets

The Group's liquid assets totalled SEK 405 million (281) including unutilised overdraft facilities.



The property Baltzar City was acquired in Malmö.

### PROJECTS IN PROGRESS > SEK 50 MILLION, 30 SEPTEMBER 2012

| Property       | Category      | Area        | Completed | Lettable area, m <sup>2</sup> | Occupancy rate, % | Estimated investment, SEKm | Expended 300912, SEKm |
|----------------|---------------|-------------|-----------|-------------------------------|-------------------|----------------------------|-----------------------|
| Landsdomaren 6 | Edu/Care      | Lund        | Q2 2013   | 30,000                        | 100               | 730                        | 392                   |
| Gångtappen 2   | Office/Retail | Malmö       | Q1 2013   | 9,300                         | 70                | 263 <sup>1</sup>           | 157                   |
| Hamnen 22:188  | Office/Retail | Malmö       | Q1 2013   | 5,000                         | 70                | 85                         | 56                    |
| Rubinen 1      | Edu/Care      | Helsingborg | Q1 2013   | 11,200                        | 100               | 101 <sup>1</sup>           | 28                    |
| <b>Total</b>   |               |             |           | <b>55,500</b>                 |                   | <b>1,179</b>               | <b>633</b>            |

<sup>1</sup> Including land.

# Liabilities and Equity

As of 30 September equity totalled SEK 5,760 million (5,600) and the equity/assets ratio 28.7 per cent (30.1). As a result of lower market rates the deficit value of Wihlborgs' derivatives portfolio increased during the period, representing a negative value change in equity. The long-term target is for the visible equity/assets ratio not to be below 30 per cent.

## Interest-bearing liabilities

The group's interest-bearing liabilities as of 30 September amounted to SEK 11,583 million (10,488) with an average interest rate including costs for credit agreements of 3.47 per cent (3.62).

With consideration to the company's net debt of SEK 11.6 billion, defined as the total amount of borrowings, as a percentage of property values, the net debt ratio is 59.7 per cent (58.1).

The loans' average fixed interest period including effects of derivatives on 30 September 2012 amounted to 6.5 years (5.5). The average loan maturity, including committed credit facilities, amounted to 4.4 years (4.5).

Our derivatives positions have given us a lower risk level in the loan portfolio. A summary of the terms is shown below.

### DERIVATIVES PORTFOLIO 30 SEPTEMBER 2012

| Amount, SEKm               | Interest, %       | Can be closed   | End date |
|----------------------------|-------------------|-----------------|----------|
| <b>Closable swaps</b>      |                   |                 |          |
| 1,000                      | 3.95              | quarterly       | 2021     |
| 500                        | 3.83              | quarterly       | 2021     |
| 500                        | 2.63              | quarterly       | 2026     |
| 500                        | 2.66              | quarterly       | 2026     |
| 500                        | 2.33              | quarterly       | 2026     |
| 500                        | 1.15 <sup>1</sup> | January 2013    | 2027     |
| 1 000                      | 1.96              | August 2014     | 2021     |
| <b>Interest rate swaps</b> |                   |                 |          |
| 2,000                      | 2.70              |                 | 2021     |
| 1,000                      | 2.04              |                 | 2022     |
| <b>Threshold swap</b>      |                   |                 |          |
| 1,000                      | 3.07              | Threshold 4.75  | 2021     |
| <b>Yield curve swaps</b>   |                   |                 |          |
| 500                        |                   | Discount 1.18 % | 2013     |

<sup>1</sup> From January 1, 2013 the interest rate paid is 2.58 per cent.

As of 30 September Wihlborgs holds 11 different interest rate derivatives. Closable swaps of totally SEK 4.5 billion, the maturity varying between 8.4 years and 14.3 years, SEK 3 billion in a fixed interest rate swap with a maturity of 9-10 years, a threshold swap of SEK 1 billion with a maturity of 8.9 years and CMS steepener swaps of SEK 0.5 billion with a maturity of 9 months.

However, a reduction in long-term market rates has meant that the deficit value of Wihlborgs' derivatives portfolio increased from SEK 421 million to SEK 491 million, representing a negative value

change of SEK 70 million. This value change does not affect cash flow. When the term of derivatives expires, the value is always zero.

Wihlborgs used a new method of financing through its co-owned finance company Svensk Fastighetsfinansiering AB and borrowed SEK 750 million of which SEK 251 million during the third quarter.

### STRUCTURE OF INTEREST AND LOAN MATURITIES AS OF 30 SEPTEMBER 2012

| Matures, years | Interest maturity |                      | Loan maturity   |                |
|----------------|-------------------|----------------------|-----------------|----------------|
|                | Loan amount, SEKm | Av. interest rate, % | Credit ag, SEKm | Utilised, SEKm |
| 2012           | 2,877             | 1.81                 | -               | -              |
| 2013           | 290               | 0.98                 | 590             | 430            |
| 2014           | 194               | 3.80                 | 1,275           | 1,275          |
| 2015           | -                 | -                    | 5,935           | 5,845          |
| 2016           | 1,000             | 3.31                 | 3,433           | 3,157          |
| >2016          | 7,222             | 4.22                 | 876             | 876            |
| <b>Total</b>   | <b>11,583</b>     | <b>3.45</b>          | <b>12,109</b>   | <b>11,583</b>  |

## Employees

At the end of the period Wihlborgs employed 88 people (85), 28 of whom as property caretakers. There were 55 employees in Malmö, 23 in Helsingborg, 5 in Lund and 5 in Copenhagen. The average age was 47 and the proportion of women was 35 per cent.

## Parent company

The parent company owns no properties, but deals with questions relating to the stock market and joint Group functions for administration, management and borrowing.

The parent company invested SEK 54 million (3) primarily in shares in subsidiaries.

The parent company's income statement and balance sheet are on page 16.

## Shares in joint ventures

Wihlborgs has interests in Fastighets AB ML4 in association with PEAB. The building, MaxLab 4, is expected to be completed in summer 2015. The investment is estimated at SEK 2.2 billion. A lease agreement with the University of Lund has been signed, according to which the building will be unencumbered by debt after the end of the 25-year lease term.

In association with Region Skåne and PEAB, collaboration took place within a joint venture company under the name of HälsoStaden Ängelholm Holding AB. The objective of the company is to redevelop the Ängelholm Hospital area.

Within the part-owned finance company Svensk Fastighetsfinansiering AB, Wihlborgs has created a new financing vehicle and utilized SEK 750 million from a SEK 5 billion MTN programme.

Wihlborgs accounts for its commitments within these companies via the equity method. A description of all joint ventures is on page 112 in the Annual Report for 2011.

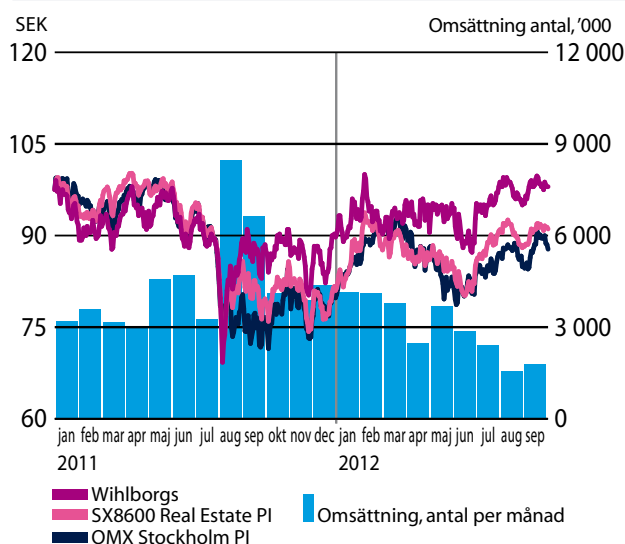
## Largest shareholders in Wihlborgs as of 30 september 2012

The largest shareholder in Wihlborgs is Brinova Fastigheter AB, who hold 10.1 per cent of the outstanding shares. The number of registered ownership abroad amounted to 41.2 per cent. The number of shareholders was 24,921, a decrease by 682 shareholders since the end of 2011.

### LARGEST SHAREHOLDERS IN WIHLBORGS 30 SEP 2012

| 30-09-2012                           | No. of shares, thousands | Share of capital, % |
|--------------------------------------|--------------------------|---------------------|
| Brinova                              | 7,734                    | 10.1                |
| SEB Funds                            | 2,911                    | 3.8                 |
| Handelsbanken Funds                  | 2,313                    | 3.0                 |
| Qviberg Family                       | 2,029                    | 2.6                 |
| Länsförsäkringar Funds               | 1,816                    | 2.4                 |
| Tibia Konsult AB                     | 1,682                    | 2.2                 |
| Skandia Funds                        | 1,405                    | 1.8                 |
| Robur Funds                          | 1,109                    | 1.4                 |
| Second AP-fund                       | 910                      | 1.2                 |
| Lannebo Funds                        | 724                      | 0.9                 |
| Other shareholders reg in Sweden     | 22,625                   | 29.4                |
| Other shareholders reg abroad        | 31,599                   | 41.2                |
| <b>Total no. of registered share</b> | <b>76,857</b>            | <b>100.0</b>        |

### DEVELOPMENT OF SHARE PRICE 2011-01-01 – 2012-09-30



## Election committee

It was decided at the AGM of 26 april 2012 that Wihlborgs' election committee, whose tasks include submitting proposals for board members, shall comprise representatives from the three largest shareholders, who wish to participate, as well as one

representative of the small shareholders. The following election committee based on ownership on 30 September comprises:

Gustaf Hermelin (Brinova Fastigheter AB),  
Anders Rydin (SEB Fonder),  
Mats Qviberg (Qviberg Family),  
Krister Eurén (small shareholders)

The AGM will be held in Malmö Tuesday 23 April 2013. Shareholders who wish to contact the election committee should do this by email to, [valberedningen@wihlborgs.se](mailto:valberedningen@wihlborgs.se) or by post to Wihlborgs Fastigheter AB, Valberedningen, Box 97, SE-201 20 Malmö, Sweden

## Significant risks and uncertainty factors

Wihlborgs operations, financial status and profit are affected by a number of risk factors. Risks that have a decisive influence on the Group's profit trend are variations in rental income, interest rate changes, costs, property valuations and taxes. There is also the risk relating to cash flow and borrowing. There is a comprehensive description of the risks facing the Group on pages 81–85 and 103–105 of the Annual Report 2011.

## Accounting policies

Wihlborgs applies International Financial Reporting Standards (IFRS), which are issued by the International Accounting Standards Board (IASB), as well as IFRIC interpretations as adopted by the EU. The interim report was prepared in accordance with IAS 34 Interim Financial Reporting. The accounting policies and methods of calculations are the same as were applied in the latest annual report. The Group has also applied the Swedish Financial Accounting Standards Council's recommendation RFR 1, Supplementary Rules for Consolidated Financial Statements.

## Prospects for 2012

For the whole of 2012 the profit from property management, i.e. the result before value changes and tax, is expected to exceed SEK 680 million.

## Forthcoming reports

**05** Feb 2013  
Year-end report

**23** Apr 2013  
Interim report Jan – Mar  
Annual General Meeting

Malmö, 25 October 2012

### Wihlborgs Fastigheter AB (publ)

Anders Jarl, CEO

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# Auditors' review report

## Introduction

We have conducted a review of the interim report for Wihlborgs Fastigheter AB (publ) as of 30 September 2012 and for the nine-month period then ended. The Board of Directors and the Chief Executive Officer are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

## Focus and scope of the review

We conducted our review in accordance with the Standard on Review Engagements SÖG 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and significantly less scope than an audit in accordance

with International Standards on Auditing (ISA) and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that would have been identified if an audit had been conducted. Accordingly, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report has not, in all material respects, been prepared in accordance with IAS 34 and the Annual Accounts Act for the group and in accordance with the Annual Accounts Act for the group.

Malmö, 25 October 2012

Deloitte AB

Johan Rasmusson

Authorized Public Accountant



At Dockan and in other parts of Malmö you can see banners with our message- "where job satisfaction is key".



## CONSOLIDATED INCOME STATEMENT Summary

| SEKm                                                                               | 2012<br>Jul-Sep<br>3 months | 2011<br>Jul-Sep<br>3 months | 2012<br>Jan-Sep<br>9 months | 2011<br>Jan-Sep<br>9 months | 2011/2012<br>Oct-Sep<br>12 months | 2011<br>Jan-Dec<br>12 months |
|------------------------------------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|------------------------------|
| Rental income                                                                      | 372                         | 365                         | 1,125                       | 1,092                       | 1,478                             | 1,445                        |
| Operating costs                                                                    | -41                         | -41                         | -151                        | -155                        | -207                              | -211                         |
| Repairs and maintenance                                                            | -15                         | -16                         | -45                         | -43                         | -66                               | -64                          |
| Property tax                                                                       | -18                         | -17                         | -52                         | -50                         | -68                               | -66                          |
| Leasehold rent                                                                     | -2                          | -2                          | -5                          | -4                          | -6                                | -5                           |
| Property administration                                                            | -14                         | -15                         | -40                         | -41                         | -56                               | -57                          |
| <b>Operating surplus</b>                                                           | <b>282</b>                  | <b>274</b>                  | <b>832</b>                  | <b>799</b>                  | <b>1,075</b>                      | <b>1,042</b>                 |
| Central administration                                                             | -8                          | -8                          | -26                         | -26                         | -33                               | -33                          |
| Net interest                                                                       | -94                         | -90                         | -279                        | -262                        | -367                              | -350                         |
| Profit from joint ventures/other participations                                    | 0                           | 0                           | 0                           | 0                           | -3                                | -3                           |
| <b>Income from property management</b>                                             | <b>180</b>                  | <b>176</b>                  | <b>527</b>                  | <b>511</b>                  | <b>672</b>                        | <b>656</b>                   |
| Change in value of properties                                                      | 31                          | 190                         | 133                         | 343                         | 305                               | 515                          |
| Change in value of derivatives                                                     | -177                        | -217                        | -70                         | -207                        | -199                              | -336                         |
| <b>Pre-tax profit</b>                                                              | <b>34</b>                   | <b>149</b>                  | <b>590</b>                  | <b>647</b>                  | <b>778</b>                        | <b>835</b>                   |
| Current tax                                                                        | -2                          | -2                          | -6                          | -6                          | -4                                | -4                           |
| Deferred tax                                                                       | -4                          | -31                         | -139                        | -136                        | -169                              | -166                         |
| <b>Profit for the period<sup>1</sup></b>                                           | <b>28</b>                   | <b>116</b>                  | <b>445</b>                  | <b>505</b>                  | <b>605</b>                        | <b>665</b>                   |
| OTHER TOTAL PROFIT/LOSS                                                            |                             |                             |                             |                             |                                   |                              |
| Translation differences and hedging<br>for international activities, including tax | 0                           | 1                           | 3                           | 2                           | -1                                | -2                           |
| <b>Total comprehensive income for the period<sup>1</sup></b>                       | <b>28</b>                   | <b>117</b>                  | <b>448</b>                  | <b>507</b>                  | <b>604</b>                        | <b>663</b>                   |
| Earning per share <sup>2 3</sup>                                                   | 0.36                        | 1.51                        | 5.79                        | 6.57                        | 7.87                              | 8.65                         |
| No. of shares at end of the period, thousands                                      | 76,857                      | 76,857                      | 76,857                      | 76,857                      | 76,857                            | 76,857                       |
| Average no. of shares, thousands                                                   | 76,857                      | 76,857                      | 76,857                      | 76,857                      | 76,857                            | 76,857                       |

<sup>1</sup> The entire profit/income is attributable to the parent company's shareholders.

<sup>2</sup> Key ratios per share have been calculated based on a weighted average number of shares during the period.  
There are no outstanding subscription options, convertibles or other potential ordinary shares to take into consideration.

<sup>3</sup> A conversion has been done for the share split 2:1 which was conducted during May 2011.

## HISTORICAL SUMMARY OF LAST EIGHT QUARTERS

| SEKm                            | Q3 2012    | Q2 2012    | Q1 2012    | Q4 2011    | Q3 2011    | Q2 2011    | Q1 2010    | Q4 2010    |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Rental income                   | 372        | 373        | 380        | 353        | 365        | 363        | 364        | 337        |
| Operating costs                 | -41        | -44        | -66        | -56        | -41        | -47        | -67        | -61        |
| Repairs and maintenance         | -15        | -14        | -16        | -21        | -16        | -14        | -13        | -17        |
| Property tax                    | -18        | -17        | -17        | -16        | -17        | -17        | -16        | -14        |
| Leasehold rent                  | -2         | -2         | -1         | -1         | -2         | -1         | -1         | -2         |
| Property administration         | -14        | -13        | -13        | -16        | -15        | -13        | -13        | -11        |
| <b>Operating surplus</b>        | <b>282</b> | <b>283</b> | <b>267</b> | <b>243</b> | <b>274</b> | <b>271</b> | <b>254</b> | <b>232</b> |
| Income from property management | 180        | 183        | 164        | 145        | 176        | 173        | 162        | 144        |
| Surplus ratio, %                | 75.8       | 75.9       | 70.3       | 68.8       | 75.1       | 74.7       | 69.8       | 68.8       |
| Direct return, %                | 5.9        | 6.1        | 5.9        | 5.5        | 6.4        | 6.4        | 6.1        | 5.8        |
| Equity/assets ratio, %          | 28.7       | 30.1       | 30.9       | 30.1       | 30.6       | 30.7       | 31.3       | 30.5       |
| Return on equity, %             | 1.9        | 9.3        | 19.7       | 11.6       | 8.6        | 13.0       | 16.1       | 27.7       |
| Earnings per share, SEK         | 0.36       | 1.76       | 3.67       | 2.08       | 1.51       | 2.28       | 2.78       | 4.53       |
| Cash flow per share, SEK        | 3.90       | 1.13       | 2.56       | 2.38       | 2.49       | 2.00       | 2.07       | 2.55       |
| Equity per share II, SEK        | 95.76      | 95.29      | 96.73      | 91.85      | 89.54      | 87.66      | 88.24      | 84.92      |
| Market value as % of Equity II  | 102.3      | 97.3       | 96.7       | 99.1       | 97.4       | 104.4      | 106.5      | 114.8      |

The above key ratios are based on the results for each quarter. The direct return and the return on equity have been converted into annual figures without taking account of seasonal variations.

**CONSOLIDATED BALANCE SHEET** summary

| SEKm                                  | 30-09-2012    | 30-09-2011    | 31-12-2011    |
|---------------------------------------|---------------|---------------|---------------|
| <b>ASSETS</b>                         |               |               |               |
| Managed properties                    | 19,400        | 17,331        | 18,046        |
| Other fixed assets                    | 265           | 194           | 234           |
| Current receivables                   | 102           | 81            | 97            |
| Liquid assets                         | 330           | 202           | 206           |
| <b>Total assets</b>                   | <b>20,097</b> | <b>17,808</b> | <b>18,583</b> |
| <b>EQUITY AND LIABILITIES</b>         |               |               |               |
| Equity                                | 5,760         | 5,444         | 5,600         |
| Deferred tax liability                | 1,600         | 1,438         | 1,459         |
| Borrowings                            | 11,583        | 10,072        | 10,488        |
| Derivatives                           | 464           | 292           | 421           |
| Other long-term liabilities           | 65            | 66            | 65            |
| Current liabilities                   | 625           | 496           | 550           |
| <b>Total equity &amp; liabilities</b> | <b>20,097</b> | <b>17,808</b> | <b>18,583</b> |

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

| SEKm                                                        | Jan-Sep<br>2012 | Jan-Sep<br>2011 | Jan-Dec<br>2011 |
|-------------------------------------------------------------|-----------------|-----------------|-----------------|
| <b>Total equity at beginning of period</b>                  | 5,600           | 5,206           | 5,206           |
| <b>Equity attributable to parent company's shareholders</b> |                 |                 |                 |
| Opening amount                                              | 5,600           | 5,206           | 5,206           |
| Dividend paid                                               | -288            | -269            | -269            |
| Profit for the period                                       | 445             | 505             | 665             |
| Other comprehensive income                                  | 3               | 2               | -2              |
| <b>Closing amount</b>                                       | <b>5,760</b>    | <b>5,444</b>    | <b>5,600</b>    |
| <b>Equity attributable to minority shares</b>               | -               | -               | -               |
| <b>Total equity at end of period</b>                        | <b>5,760</b>    | <b>5,444</b>    | <b>5,600</b>    |

**CONSOLIDATED CASH FLOW STATEMENT** summary

| SEKm                                             | Jan-Sep<br>2012 | Jan-Sep<br>2011 | Jan-Dec<br>2011 |
|--------------------------------------------------|-----------------|-----------------|-----------------|
| <b>Operating activities</b>                      |                 |                 |                 |
| Operating surplus                                | 832             | 799             | 1,042           |
| Central administration                           | -26             | -26             | -33             |
| Reversal of depreciation                         | -               | 1               | 1               |
| Net financial items paid                         | -267            | -265            | -361            |
| Income tax paid                                  | -4              | -1              | -4              |
| Change in other working capital                  | 49              | -4              | 42              |
| <b>Cashflow from operating activities</b>        | <b>584</b>      | <b>504</b>      | <b>687</b>      |
| <b>Investment activities</b>                     |                 |                 |                 |
| Acquisition of participations in Group companies | -509            | -               | -413            |
| Sale of participations in Group companies        | -               | 83              | 169             |
| Investments in and acquisitions of properties    | -845            | -367            | -645            |
| Sales of properties                              | 74              | 10              | 23              |
| Change in other non-current assets               | -36             | -41             | -79             |
| <b>Cash flow from investment activities</b>      | <b>-1,316</b>   | <b>-315</b>     | <b>-945</b>     |
| <b>Financing activities</b>                      |                 |                 |                 |
| Dividend paid                                    | -288            | -269            | -269            |
| Turnover of derivatives                          | -               | -               | 9               |
| Change in borrowing                              | 1,144           | 104             | 556             |
| Change in other long-term liabilities            | 0               | 3               | -7              |
| <b>Cash flow from financing activities</b>       | <b>856</b>      | <b>-162</b>     | <b>289</b>      |
| <b>Cash flow for the period</b>                  | <b>124</b>      | <b>27</b>       | <b>31</b>       |
| <b>Opening cash flow</b>                         | <b>206</b>      | <b>175</b>      | <b>175</b>      |
| <b>Closing cash flow</b>                         | <b>330</b>      | <b>202</b>      | <b>206</b>      |

## CONSOLIDATED SEGMENT REPORTING JAN-SEP

| SEKm              | Malmö |      | Helsingborg |      | Lund |      | Copenhagen |      | Total |      |
|-------------------|-------|------|-------------|------|------|------|------------|------|-------|------|
|                   | 2012  | 2011 | 2012        | 2011 | 2012 | 2011 | 2012       | 2011 | 2012  | 2011 |
| Rental income     | 585   | 573  | 371         | 355  | 113  | 110  | 56         | 54   | 1125  | 1092 |
| Property costs    | -143  | -151 | -103        | -100 | -34  | -31  | -13        | -11  | -293  | -293 |
| Operating surplus | 442   | 422  | 268         | 255  | 79   | 79   | 43         | 43   | 832   | 799  |

In the Group's internal reporting, activities are divided into the above segments, which are the same as described in the latest annual report. The total operating surplus shown above corresponds with the operating surplus recorded in the income statement. The difference between the operating surplus of SEK

832 million (799) and the pre-tax profit of SEK 590 million (647) consists of central administration SEK -26 million (-26), net interest SEK -279 million (-262) and changes in value of properties and derivatives SEK 63 million (136).

## Definitions

### Financial

#### Return on equity

Profit for the period as a percentage of average shareholders' equity excluding minority shares. In interim reports the return is converted to its annualised value without taking account of seasonal variations.

#### Return on total capital

Profit before tax plus interest expenses and value changes of derivatives as a percentage of average balance sheet total. In interim reports the return is converted to its annualised value without taking account of seasonal variations.

#### Equity/assets ratio

Shareholders' equity as a percentage of balance sheet total.

#### Interest coverage ratio

Property management increased by interest costs divided by interest costs.

#### Leverage properties

Borrowings as a percentage of book value of the properties.

#### Debt/equity ratio

Interest-bearing liabilities divided by shareholders' equity.

### Share-related

#### Earnings per share

Profit for the period divided by average number of outstanding shares.

#### Earnings per share before tax

Profit before tax divided by average number of outstanding shares.

#### Operating earnings per share

This is management result divided by the average number of outstanding shares.

#### Cash flow from operations per share

Cash flow from operations (after change in working capital) divided by the average number of outstanding shares.

#### Equity per share I

The parent company's shareholders' share of the equity at the end of year in relation to the number of shares at period end.

#### Equity per share II

Calculated as Equity per share I, but not charged with deferred tax. Equity is increased by the addition of the carrying amount for deferred tax.

#### Direct return from shares

Proposed dividend as a percentage of the stock exchange market value at the year end.

#### The share's total return

The share's growth and actual dividend in relation to the market value at the beginning of the year.

#### P/E-ratio I, times

The market value per share divided by the profit per share. The conversion has been carried out to full-year basis without taking account of seasonal variations.

#### P/E-ratio II, times

The market value divided by the income from property management loaded with 26.3 percent tax, per share. The conversion has been carried out to full-year basis without taking account of seasonal variations.

### Property related

The key figures are based on property stocks at the end of each quarter.

#### No. of properties

Total number of properties owned by Wihlborgs at the end of the period.

#### Carrying amount of properties

Carrying amount of the Group's property portfolio at the end of the period.

#### Lease value

Lease income plus estimated market rent on unrented areas.

#### Direct return

Net operating income as a percentage of the book value of the properties at period end.

#### Lettable area

Total area that is available to let.

#### Rental income per m2

Annualized rental income divided by lettable area.

#### Net operating income per m2

Net operating income divided by lettable area.

#### Financial occupancy rate

Rental income as a percentage of rental value.

#### Surplus ratio

Net operating income as a percentage of rental income.

## KEY FIGURES FOR THE GROUP

| SEKm | Jan-Sep<br>2012 | Jan-Sep<br>2011 | Oct/Sep<br>2011/12 | Jan-Dec<br>2011 |
|------|-----------------|-----------------|--------------------|-----------------|
|------|-----------------|-----------------|--------------------|-----------------|

### FINANCIAL

|                                   |      |      |      |      |
|-----------------------------------|------|------|------|------|
| Return on equity, %               | 10.4 | 12.6 | 10.8 | 12.3 |
| Return on total equity, %         | 6.5  | 8.5  | 7.1  | 8.6  |
| Equity/assets ratio, %            | 28.7 | 30.6 | 28.7 | 30.1 |
| Interest coverage ratio, multiple | 2.9  | 3.0  | 2.8  | 2.8  |
| Leverage properties, %            | 59.7 | 58.1 | 59.7 | 58.1 |
| Debt/equity ratio, multiple       | 2.0  | 1.9  | 2.0  | 1.9  |

### SHARE-RELATED<sup>1</sup>

|                                                  |        |        |        |        |
|--------------------------------------------------|--------|--------|--------|--------|
| Earnings per share, SEK                          | 5.79   | 6.57   | 7.87   | 8.65   |
| Earnings per share before tax, SEK               | 7.68   | 8.42   | 10.12  | 10.86  |
| Operating earnings per share, SEK                | 6.86   | 6.65   | 8.74   | 8.54   |
| Cashflow from operations per share, SEK          | 7.60   | 6.56   | 9.98   | 8.94   |
| Equity per share I, SEK                          | 74.94  | 70.83  | 74.94  | 72.86  |
| Equity per share II, SEK                         | 95.76  | 89.54  | 95.76  | 91.85  |
| Market value per share, SEK                      | 98.00  | 87.25  | 98.00  | 91.00  |
| Dividend per share, SEK                          | -      | -      | -      | 3.75   |
| Return from share, % <sup>2</sup>                | -      | -      | -      | 4.1    |
| Total return from share, % <sup>2</sup>          | -      | -      | -      | -3.1   |
| P/E-ratio I, multiple                            | 12.7   | 10.0   | 12.4   | 10.5   |
| P/E-ratio II, multiple                           | 14.5   | 13.4   | 15.2   | 14.5   |
| Number of shares at the end of period, thousands | 76,857 | 76,857 | 76,857 | 76,857 |
| Average number of shares, thousands              | 76,857 | 76,857 | 76,857 | 76,857 |

### PROPERTY-RELATED

|                                                       |           |           |           |           |
|-------------------------------------------------------|-----------|-----------|-----------|-----------|
| Number of properties                                  | 250       | 247       | 250       | 247       |
| Book value of properties, SEKm                        | 19,400    | 17,331    | 19,400    | 18,046    |
| Income return, % – all properties                     | 5.7       | 5.7       | 5.7       | 5.8       |
| Income return, % – excl project properties            | 6.1       | 6.1       | 6.1       | 6.2       |
| Lettable area, m <sup>2</sup>                         | 1,410,976 | 1,351,991 | 1,410,976 | 1,365,170 |
| Rental income, SEK per m <sup>2</sup>                 | 1,077     | 1,034     | 1,077     | 1,057     |
| Operating surplus, SEK per m <sup>2</sup>             | 779       | 736       | 779       | 760       |
| Financial occupancy rate, % – all properties          | 92        | 92        | 92        | 91        |
| Financial occupancy rate, % – excl project properties | 92        | 93        | 92        | 92        |
| Surplus ratio, %                                      | 72        | 71        | 72        | 72        |

### EMPLOYEES

|                                   |    |    |    |    |
|-----------------------------------|----|----|----|----|
| Number of employees at period end | 88 | 83 | 88 | 85 |
|-----------------------------------|----|----|----|----|

## PARENT COMPANY'S INCOME STATEMENT summary

| SEKm | Jan-Sep<br>2012 | Jan-Sep<br>2011 | Jan-Dec<br>2011 |
|------|-----------------|-----------------|-----------------|
|------|-----------------|-----------------|-----------------|

|                                            |            |             |            |
|--------------------------------------------|------------|-------------|------------|
| Income                                     | 70         | 61          | 86         |
| Expenses                                   | -79        | -75         | -106       |
| <b>Operating profits</b>                   | <b>-9</b>  | <b>-14</b>  | <b>-20</b> |
| Financial income                           | 366        | 367         | 677        |
| Financial expenses                         | -388       | -520        | -747       |
| <b>Pre-tax profit</b>                      | <b>-31</b> | <b>-167</b> | <b>-90</b> |
| Tax                                        | 27         | 68          | 68         |
| <b>Profit for the period</b>               | <b>-4</b>  | <b>-99</b>  | <b>-22</b> |
| Other comprehensive income                 | 0          | 0           | 0          |
| <b>Comprehensive income for the period</b> | <b>-4</b>  | <b>-99</b>  | <b>-22</b> |

## PARENT COMPANY'S BALANCE SHEET summary

| SEKm | 30-09-2012 | 30-09-2011 | 31-12-2011 |
|------|------------|------------|------------|
|------|------------|------------|------------|

|                                     |               |               |               |
|-------------------------------------|---------------|---------------|---------------|
| Participations in Group companies   | 3,766         | 3,857         | 3,993         |
| Receivables from Group companies    | 10,488        | 9,181         | 9,783         |
| Other assets                        | 358           | 245           | 379           |
| Cash and bank balances              | 325           | 202           | 204           |
| <b>Total assets</b>                 | <b>14,937</b> | <b>13,485</b> | <b>14,359</b> |
| Equity                              | 1,648         | 1,863         | 1,940         |
| Liabilities to credit institutions  | 9,957         | 8,902         | 9,294         |
| Liabilities to Group companies      | 2,787         | 2,346         | 2,620         |
| Other liabilities                   | 545           | 374           | 505           |
| <b>Total equity and liabilities</b> | <b>14,937</b> | <b>13,485</b> | <b>14,359</b> |

<sup>1</sup> A conversion has been done for the share split 2:1 which was conducted during May 2011.

<sup>2</sup> Calculated only per calendar.



# Where job satisfaction is key

Through our commitment and our properties,  
we create conditions for strong growth for business  
in the Öresund region.



wihlborgs.se

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